

# BRIAN M. HIATT

Allen Texas • [brian@brianhiatt.com](mailto:brian@brianhiatt.com) • [www.brianhiatt.com](http://www.brianhiatt.com)



## PUBLIC AND PRIVATE CLOUD ARCHITECT AND MIGRATION EXPERT

### CLOUD SERVICES

- Planning
- Execution
- Migration
- Ongoing Operations
- Compliance
- Security
- Disaster Recovery

### OTHER IT SERVICES

- Interim / Fractional CIO
- Emergency IT Stabilization
- Software Development
- Turn Around Troubled Projects / Programs
- Security Assessments / Vulnerability Scanning
- Expert Witness
- Voice Systems

Highly experienced IT leader and hands on who delivers successful outcomes for firms on their journey to public, private, and virtual private cloud. Accumulated a series of successes in transitioning companies IT services safely into cloud. Completed a number of cloud migrations ahead of schedule driving significant savings.

- **Cloud Journey Planning**
  - Initial Discovery / Feasibility Analysis
  - Cost Analysis (base case)
  - Assess current infrastructure footprint (compute, storage, network) and complete requirement gathering (HW, SW) to move individual applications to cloud
  - Create high level and low-level design for cloud infrastructure, databases and other required components.
  - Security planning design
  - Compliance planning design
  - Disaster Recovery design
- **Cloud Migration**
  - Migration planning
  - Program and project management
  - Architect and create project work breakdown and schedule
  - Execution
  - Leadership / day to day management
  - Target Infrastructure and cloud services build
  - Issues and Risks Management
  - Quality Management
  - Stakeholder Management
  - Communication Management
  - Hand-off to operations / steady state
  - Closure
  - Lessons Learned
  - Issues Review and migration quality improvement
- **Cloud Ongoing Operations / Steady State**
  - Cloud engineering
  - Server Admin
  - Network / Firewall Admin
  - Security assessment and remediation
  - Compliance Design and Implementation
  - Automation
- **More.....**



## PROFESSIONAL EXPERIENCE

### **Independent Consultant, Allen Texas**

**Cloud IT Consultant - Cloud Architect / Migration Expert** ..... 2009-Present

Cloud consultant for IT consulting practice that specializes in design and migration of workload to public cloud and custom software development.

- Assess public cloud migration feasibility and financial analysis by working with key client stakeholders on requirements and constraints
- Collaborate with clients as a subject matter expert on workload migration to public cloud from on-premise and hosted environments
- Architect and implement public cloud infrastructure for clients in the financial services, transportation, and healthcare industries. Create High-Level Design and Low-Level Design documentation as requested
- Lead Migration of workload to public clouds (Azure, AWS, and Google Cloud)
- Design and implement disaster recovery solutions in and for workload in public cloud(s)
- Lead security and compliance initiatives
- Clients include service providers to financial institutions, service providers to healthcare providers, transportation (air), and digital marketing companies.
- Implement Compliance including HIPPA and SOC

### **Cognizant Technology Solutions, Dallas TX**

**Senior Principal - Delivery** ..... 01/2017-10/2017

Service delivery executive for largest IT outsourcing relationship for largest IT outsourcing contract to date for Cognizant.

- Service Delivery – Leader for all service delivery including open systems, mainframe, service desk, network, data center services. Assembled team of 160 on and off-shore resources to deliver quality services within SLA’s.
- Relationship Management – Built client relationship. Empowered to make decisions to help client streamline and optimize their digital transformation.
- Growth: Charged with continued growth of relationship and taking client on an IT transformational journey.

### **Computer Sciences Corporation Services, Falls Church VA**

**Senior Principal Transition/Transformation** ..... 2016-2017

Global Transition and Transformation Principal for engagement on new and renewal cloud outsourcing clients.

- Sales Pursuit - Represent ITO delivery for \$500m+ TCV new client pursuit, and existing client renewal pursuit, from lead inception through the pursuit process to closing. Creator of RFP responses for large scale global opportunities. Present at oral presentations as a key pursuit team member.
- Transition and Transformation - Leadership executive **owning** global IT outsourcing programs with responsibility for program revenue and expenses. All migrations were to cloud.
- Program Leadership - Programs include **global defense contractor(s)** transformation, **large USA based financial institution** transformation, and **global healthcare services provider** pursuit.

### **Hewlett Packard Enterprise, Plano TX**

**Transition/Transformation Startup Manager** ..... 2012-2016

Global Transition and Transformation Startup Manager for engagement on new ITO outsourcing pursuits through delivery.

- Sales Pursuit – Represent ITO delivery on \$400m+ TCV opportunities. Prepare solutions, validate solutions created by others, prepare RFP and RFI responses, perform oral presentations, and participate in closing activities.

- Transition and Transformation - Transition/Transformation leadership executive on global IT outsourcing programs, including **Luxottica** transformation, **Ahold** transformation, **Fannie Mae** pursuit. All migrations were to cloud.
- Leadership and Process Change - Leadership role mentor. Key enabler in driving process re-engineering and standardization throughout the HP transition organization.

**Xerox Business Services (formerly ACS), Dallas TX**

**Global Transition/ Transformation Portfolio Manager-Commercial and Government Transitions ..... 2010-2012**

Global Portfolio Director with oversight for several high-profile transition and acquisition integration projects.

- Pursuit - Represent transition in new client pursuit, and existing client renewal, from lead inception through the pursuit process to closing. Prepare RFP and RFI responses, perform oral presentations. Follow up to closing.
- Leadership - Transition/Transformation leader for Transition Managers and Program Managers performing transition and transformation project work for clients including **Office Depot, Allscripts, MGM Resorts, Calpine Energy, ExcellerateHRO, State of California, State of Delaware, and Commonwealth of Pennsylvania.**
- Leadership to Save \$\$ - Bring programs in early resulting in multi-million-dollar savings per month in transition costs.
- Process Change - Drove process re-engineering and standardization throughout the transition organization. The results are higher productivity, more projects in green status, and greater team member satisfaction.

**INDUSTRY CERTIFICATIONS**

- Microsoft Certified: Azure Administrator Associate
- Microsoft Certified: Azure Developer Associate
- Microsoft Certified: Azure Security Engineer Associate
- Microsoft Certified: Azure Fundamentals
- AWS Certified Solution Architect - Associate
- AWS Certified Cloud Practitioner
- CXO Transform - Digital Business Transformation Management

**FORMAL EDUCATION**

CHATTANOOGA STATE TECHNICAL COMMUNITY COLLEGE, Chattanooga, TN  
 Associate of Science Degree - Business Management

**METHODOLOGY TRAINING**

- Hewlett Packard Enterprise Transition and Transformation Methodology
- Hewlett Packard Enterprise Enabling Delivery through Global Excellence
- Affiliated Computer Services Transition and Transformation Methodology
- Computer Sciences Corporation Transition and Transformation Methodology
- PMP Certification Training

**TOOLS AND SERVICES EXPERIENCE**

- Cloud Service Providers: Microsoft Azure, Amazon Web Services, Google Cloud, Oracle Cloud
- Microsoft Azure
  - Subscriptions, Cost Management-Billing, Virtual Machines, Virtual Machine Scale Sets, Function App, Logic App, App Services, App Services Plans, Kubernetes Services, Availability Sets, Storage Accounts, Disks, Recovery Services Vaults, Virtual Networks, Network Security Groups, Web Application Firewall, Public IP Addresses, Private DNS Zones, Load Balancers, CDN Profiles, DNS Zones, Application Gateways, Firewalls, Azure Database for MySQL, SQL Servers, Azure Database Migration Services, Azure SQL, SQL Databases, SQL Elastic Pools, SQL Virtual Machines, Log Analytics Workspaces, Azure Active Directory, Azure Ad Domain Services, Azure Information Protection, Security Center, Regulatory Compliance, Key Vaults, MFA, PIM, Azure Migrate, Monitor, Alerts, Application Insights, Activity Log, Metrics, VDI, more.
- Amazon Web Services

- EC2, Lightsail, Elatic Beanstalk, EC2 Image, S3, WFS, S3 Glacier, Storage Gateway, AWS Backup, RDS, Keyspaces, VPC, Cloudfront, Route 53, Organizations, Cloudwatch, Auto Scaling, Cloudformateion, Cloudtrail, Opsworks, Trusted Advisor, Rekoginition, IAM, Secrets Manager, Certificate Manager, Key Management Service, WAF, Firewall, Security Hub, Cost Explorer, Budgets, Simple Notification Service, Workspaces, more.....
- Software / Products / Development Tools and Languages: Tomcat, Apache, IIS, JVM, Java, ASP, HTML, XML, .NET, PHP ServiceNow, Remedy
- Hardware / Operating Systems: HP, Dell, Microsoft Windows, Microsoft Windows Server, Linux, VMWare
- Databases: MS SQL Server, MySQL, Postgres, Oracle Golden Gate
- Security Platforms: Cisco ASA, Fortigate, Silversky IDPS, UltraDNS, Siteprotect DDOS Services
- SSL Certificate Services and related services
- Compliance: PCI, HIPAA, SOC, SOC2
- Much more.....