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Opening Statement

Highly experienced and professionally mature business and information technology executive with a broad range of skills from hands-on to strategic leadership vision. My experience spans over 20 years and covers all aspects of business and information technology including:

- Public Cloud (AWS/Azure)
- IT Outsourcing
- Security and Compliance
- Global large scale transition and transformation to cloud
- Due Diligence
- IT Infrastructure Architecture
- Strategic Planning
- Disaster Recovery
- Voice and Data Communications
- Growth Strategies
- Startups/Acquisitions/Turn Around
- Expert Witness
- Product Development (software and business)
- Process Engineering
- Policies and Procedures
- Quality Improvement

Opening Statement (cont.)

Industry expertise includes:

- Financial Services
- Management Consulting
- Healthcare
- Technology
- Retail
- Wholesale Distribution
- Expert Witness (US Federal Court)

Profile

Industry Certifications

Amazon Web Services – Certified Solution Architect - Associate
Amazon Web Services – Certified Cloud Practitioner
Microsoft Certified Azure Administrator – Associate
Microsoft Certified Azure Developer – Associate
Microsoft Certified Azure Fundamentals
CXO Transform – Digital Business Transformation Certification

Digital Transformation / Public Cloud (AWS / Azure)

Public Cloud (AWS and Azure) architecture design and workload migration leadership
Leadership, governance, and execution of global IT Outsourcing transitions and transformations (See case studies)
Success in designing and leading several complex ITO Outsourcing engagements
Transformation experience in transforming large, global ITO infrastructure services into private and public cloud environments
Responsible for multiple global and domestic IT Outsourcing project teams

IT Governance Initiatives

Prepared and executed federal compliance examinations related to financial institutions
Created all IT and security policy and procedures and compliance testing methodology
Implement ITIL based process implementations to multiple organizations

Due Diligence Review and Analysis

Performed multiple due diligence on potential acquisitions, ITO Outsourcing, and divesture deals
Designed and managed multiple data center migration strategies, both to outsource and to bring back in house
Made recommendations to peer executive managers

Profile (cont.)

Strategic Planning

Created multiple strategic IT plans to incorporate company strategic plan

Growth Strategies/Rapid Growth

Designed/implemented secure fully redundant, high-availability, online system that processed \$8B+ in weekly transactions

Startups/Rapid Growth/Turn-Around

Turned around a failing dot-com from negative cash flow to positive in 5 months

Led cost reduction initiatives to better align company with economic conditions

Prepared several startups for expected rapid growth

Expert Witness

Expert witness for defendant in successful software patent infringement litigation in US federal court.

Product Development

Led teams building secure online revenue generating software products and transaction processing services for financial institutions

6 Significant experience in best shore resource governance and utilization strategies

Recent Training

Provided by	Name	Dates
Udemy	70-532 Developing Microsoft Azure Solutions	June 2019
Udemy	70-533 Implementing Microsoft Azure Infrastructure	July 2018
Acloudguru.com	AWS Certified Cloud Practitioner	August 2018
Acloudguru.com	AWS Certified Security Specialty	December 2018
Acloudguru.com	AWS Certified Solution Architect – Associate	October 2018
Acloudguru.com	AZ100 – Microsoft Azure Infrastructure and Deployment	January 2018
CXO Transform	Digital Business Transformation Management	April 2018







Published Articles

Media	Name	URL	Date Posted
LinkedIn	Migration to Cloud - Process is Important	https://www.linkedin.com/pulse/migration-cloud-process-important-brian-hiatt/	01/25/2020
LinkedIn	Migration of IT Workload to Cloud – Skill Sets Needed	https://www.linkedin.com/pulse/article-3-migration-workload-cloud-skill-sets-needed-brian-hiatt/	06/24/2019
LinkedIn	Migration of IT Workload to Cloud – PaaS – IaaS - Neither?	https://www.linkedin.com/pulse/article-2-migration-workload-cloud-paas-iaas-neither-brian-hiatt/	06/18/2019
LinkedIn	Migration of IT Workload to Cloud – as-is or Transform?	https://www.linkedin.com/pulse/migration-workload-cloud-as-is-transform-brian-hiatt/	06/07/2019
LinkedIn	My experience with customer interaction-data is king!	https://www.linkedin.com/pulse/my-experience-customer-interaction-data-king-brian-hiatt/	07/24/2018
LinkedIn	Digital Transformation, hype or reality?	https://www.linkedin.com/pulse/digital-transformation-hype-reality-brian-hiatt/	08/06/2017

Employment History

Entity	Role	Dates	Comments
Collectorpro Software Inc	CIO	2017 - present	Co – Founder and Chief Information Officer for IT consulting practice that specializes in design and migration of workload to public cloud and custom software development.
Cognizant Technology Solutions	Senior Director – Delivery	01/2017 – 10/2017	Service delivery executive for largest IT outsourcing relationship for largest IT outsourcing contract to date for Cognizant.
DXC (CSC / Hewlett Packard Enterprise)	Senior Principal – Transition	03/2012 – 01/2017	Global Transition and Transformation Startup Executive for engagement on new ITO outsourcing pursuits (\$400m TCV and larger) through delivery. Program management leadership through transition to delivery.
Xerox Business Solutions	Global Portfolio Director	06/2010 – 03/2012	Global Portfolio Director with oversight for several high-profile transition and acquisition integration programs.
driversselect	CIO	03/2007 – 09/2009	Oversee all aspects of information services. Led transition of infrastructure and services into outsourced environment, increasing productivity, lowering costs, and providing a better client experience.
Goldleaf Financial Solutions	CIO	09/2001 – 03/2007	Architected and implemented all infrastructure, product development, internal systems, product portfolio management, web site development, compliance, security, and related business process.

Project Case Studies

Name	Summary	Attachment
Global Eyewear Retailer Manufacturer and Wholesaler Transformation	When a global eyecare company's IT services group needed to increase their responsiveness to the business, reduce IT deliver cost, improve service levels, and switch to an operating capital model, a solution was created and delivered to meet these needs.	 Foxit Reader PDF Document
Global Grocery Retailer Manufacturer and Wholesaler Transformation	When a global grocer retailer/wholesaler needed to lower their IT operational costs, increase productivity, gain more flexibility, and move from a CAPX to ab OPEX financial model, a solution was developed to meet these objectives.	 Foxit Reader PDF Document
Provider of digital marketing services to financial institutions	When a global grocer retailer/wholesaler needed to lower their IT operational costs, increase productivity, gain more flexibility, and move from a CAPX to ab OPEX financial model, a solution was developed to meet these objectives.	 Foxit Reader PDF Document
Provider of REO services to financial institutions	A community bank group identified a need for a better way to manage their foreclosed owned properties.	 Foxit Reader PDF Document
Provider of risk management and compliance services to financial institutions migration to cloud	When a financial services provider needed to increase their responsiveness to the business, reduce IT deliver cost, improve service levels through use of public cloud services, and solution was created and delivered to meet these needs.	 Foxit Reader PDF Document
Provider of transaction processing services to financial institutions	A company that processes over \$8b in transactions weekly for over 2800 financial institutions needed to build fully redundant processing systems to meet the requirements for clients and bank examiners.	 Foxit Reader PDF Document

Resume / CV

DIGITAL TRANSFORMATION / CLOUD LEADER

- ✓ AWS Certified Solution Architect – Associate
- ✓ AWS Certified Cloud Practitioner
- ✓ Azure Certified Administrator
- ✓ Azure Cloud Architecture
- ✓ Migration of workload to Azure/AWS
- ✓ Digital Business Transformation
- ✓ Business Continuity/DR
- ✓ Sales Growth
- ✓ P&L Management
- ✓ IT Service Delivery
- ✓ Compliance
- ✓ Product Development

KEY ACCOMPLISHMENTS

- Azure and AWS Architecture: Create high-level and low-level Azure and AWS architecture designs.
- Cloud Migration: Design and lead transformation and migration of workload to public cloud(s), private cloud(s), and virtual private cloud(s).
- Transition and Transformation Program Leadership: Leader directing Program Managers and Transition Managers through large-scale successful transitions of global commercial and government clients into IT outsourcing services and digital transformation.
- IT C-Level Leadership: CIO/CTO role including start up, turn around, and rapid growth companies. Sectors include financial services, healthcare, real estate.
- Project/Portfolio Management: Managed portfolio of projects ranging from complete infrastructure re-designs to product development, internal systems implementation, and infrastructure.
- Infrastructure Design and Implementation: Design implementation of numerous critical infrastructure systems processing transactions for the financial services sector. Full redundant and disaster recovery included.
- Compliance and Audits: For a public company, designed and implemented information technology business process and security processes for compliance with banking regulations. Achieved successful **FDIC, FFIEC, and OCC** examinations. For a healthcare company, designed and implemented **HIPAA compliance** program.

EXPERIENCE

Collectorpro Software Inc, Allen Texas

Chief Information Officer 2017-Present

Co-founder and Chief Information Officer for IT consulting practice that specializes in design and migration of workload to public cloud and custom software development.

- Assess public cloud migration feasibility and financial analysis by working with key client stakeholders on requirements and constraints
- Collaborate with clients as a subject matter expert on workload migration to public cloud from on-premise and hosted environments
- Architect and implement public cloud infrastructure for clients in the financial services, transportation, and healthcare industries. Create High-Level Design and Low-Level Design documentation as requested
- Lead Migration of workload to public clouds (Azure and AWS) for selected companies if desired
- Design and implement disaster recovery solutions in and for workload in public cloud(s)
- Lead security and compliance initiatives as requested
- Clients include service providers to financial institutions, service providers to healthcare providers, transportation (air), and digital marketing companies.

Contact Info

Type	Value	Comments
Email	brian@brianhiatt.com brian.hiatt@digitaltransformationlead.com	
Wireless Phone	972.632.9223	
Office Phone	972.908-3964	
LinkedIn Profile	https://www.linkedin.com/in/brianhiatt/	2100+ first level connections