# **Brian Hiatt**

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# **Areas of Expertise**

Public Cloud (AWS/Azure) Digital Transformation

IT Infrastructure

Voice and Data Communications

**Growth Strategies** 

Startups/Acquisitions/Turn Around

**Expert Witness** 

Product Development

**Process Engineering** 

Policies and Procedures

Quality Improvement

# **Industry Specialties**

Financial Services Consumer Services

Technology

Retail

Wholesale Distribution

Expert Witness (US Federal Court)

# **Leadership Positions**

Senior Director - Cognizant

Senior Principal - CSC

Transition Startup Executive - HP

Global Transition and Transformation Director – Xerox Business Services

Chief Information Officer – Goldleaf Financial Solutions

Chief Information Officer – Private Business Inc.

Chief Information Officer – Collectorpro Software Inc.

# **Professional Experience**

# **Digital Transformation / Public Cloud (AWS / Azure)**

- Public Cloud (AWS and Azure) architecture design and workload migration leadership
- Leadership, governance, and implementation of global IT Outsourcing transitions and transformations
- Success in designing and leading several complex ITO Outsourcing engagements
- Digital Transformation enabling companies to connect with their prospects and customers in the way the customers demand

# **Product Development**

 Led teams building secure online revenue generating software products and transaction processing services for financial institutions

#### **IT Governance Initiatives**

- Prepared and executed federal compliance examinations related to financial institutions
- Created all IT and security policy and procedures and compliance testing methodology
- Implement ITIL based process implementations to multiple organizations

### **Due Diligence Review and Analysis**

- Performed multiple due diligence on potential acquisitions, ITO Outsourcing, and divesture deals
- Designed and managed multiple data center migration strategies, both to outsource and to bring back in house
- Made recommendations to peer executive managers

# **Strategic Planning**

Created multiple strategic IT plans to incorporate company strategic plan

## **Growth Strategies/Rapid Growth**

• Designed/implemented secure fully redundant, high-availability, online system that processed \$8B+ in weekly transactions.

### Startups/Rapid Growth/Turn-Around

- Turned around a failing dot-com from negative cash flow to positive in 5 months
- Led cost reduction initiatives to better align company with economic conditions
- Prepared several startups for expected rapid growth

### **Expert Witness**

• Expert witness for defendant in successful software patent infringement litigation in US federal court.

